

RICHARD N. MAIER
Austin, Texas

Richard Maier has over forty-five years' experience in all aspects of real estate construction, development, investment, finance and management. He has been involved in over \$3 billion in real estate and financial transactions as investor, developer, financier or manager. Product types have included office buildings, apartments, retail centers and single family homes and include both vertical and horizontal development.

Mr. Maier began his real estate career at **Mellon Bank** (now BNY-Mellon), where he was a commercial real estate lender managing customers in Southeast US and Texas. Subsequently he became an executive with **Hines** in Houston. In the early 80's he arrived in Austin to join **Carter Investments** and **Paragon Properties** real estate holding and operating companies as a member of the senior management team and investment partner.

In the early 90's he became an operating partner at Davis & Associates (subsequently SynerMark and now **Kennedy-Wilson**), an Austin-based full service real estate firm with affiliates in brokerage, development, investment and property management.

Before joining **Lennar Homes** as Division Vice-President in 2016, Richard for thirteen years managed the acquisition and development of nearly 25,000 residential building sites for **D.R. Horton's** Central Texas Division. At Lennar, he manages all land operations including acquisition, development, planning and governmental relations for the homebuilder in Central Texas.

Richard holds a **B.S.** from the **University of Pittsburgh** and an **M.B.A.** from the **University of Chicago**. He is or has been a member of numerous industry-advocate Boards of Directors and non-profit organizations as well as serving on various municipal planning committees. Richard was the 2013 recipient of the Real Estate Council of Austin's *Gary S. Farmer Commendation of Excellence Award*, an honor given each year by RECA to only one real estate professional in Central Texas.

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